



- **United Acreage & Property Marketing**
 - **United Residential & Prestige**
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Preparing Your Home For Sale

Inside Presentation

- Ensure your house is clean and tidy
- Think about hiring furniture or employing the talents of an interior designer
- Make sure all doors work well (handles turn and lock smoothly and don't jam)
- Open curtains to allow as much light in as possible. Turn lights on if there's not much natural light
- Remove clutter, present it like a show home
- Rub lavender oil into door-jambs to provide a soothing clean smell

Outside Presentation

- Replace all cracked/broken glass
- Make sure all gates work well (handles turn and lock smoothly and don't jam)
- Clean out gutters
- Replace broken fences/missing palings
- Mow the lawns and mulch where necessary
- Ensure gardens are well tended

Inspections/Open homes

- Try to be out of the home for buyers inspections and open homes as buyers will feel more comfortable
- Make sure the home is a comfortable temperature
- Brew some coffee before each inspection (freshly ground is best) – the aroma creates pleasant associations for buyers
- Ensure your agent knows what makes your house a home – explain why it has that special 'feel' for you, point out its highlights. This will also help the photographer

* NOTE: A more detailed plan on preparing your home for photographs and inspections is provided upon listing your property.
