



Uniting people with property... since 1986



74 Wineshop Road Oakdale NSW

Price : \$ 1,350,000
Land Size : 60.5 Acres
View : <https://www.acreagesales.com.au/4790317>



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Nicole from United Realty asked me to give an assessment of the overall sale of two adjoining properties that we placed in the United Realty Sales Team of Melinda Bargallie and Anthony Ortado.

Firstly, I would like you to understand that the sale of these two properties were very emotional for my sisters and myself as 60 Wineshop Road was our family home which became our duty as executors of our late father's Estate to sell as terms of his Will and that of our late mother's Will.

Our parents also owned 74 Wineshop Road as that was our father's family home owned by our grandparents which our dad inherited when his own parents passed away.

My sisters and I grew up in this wonderful environment and after our marriages lived close to these properties and our parents, so were always at our parents home especially when my sisters had their own children these properties became their space haven as well and cousins spent quality time with each other as well as their grandparents.

When our parents passed away and we always knew these properties had to be sold it was a very emotional time and the lead up to choosing a Real Estate Agent and all the legal matters associated with it was daunting as we were still grieving the death of our parents and all the association with our family home.

My sisters and I each chose a Real Estate Agent and my choice was United Realty as many years before my father's death Anthony Ortado placed a United Realty brochure in my father's mailbox. United was not in The Oaks at that time, only Bringelly. I contacted Anthony and explained our father had no intention of selling either property at that time but would keep him in mind if he did decide to sell. Anthony wrote me a personal letter and said if at any time he could help to please call him. When that time did come, I did contact Anthony, and we arranged to meet at my father's property.

Anthony arrived with Melinda and explained he had brought Melinda along as she was very familiar with properties in The Oaks region and he, Anthony had only moved from Bringelly to The Oaks and that Melinda would have a better overview on the market in our area.

Melinda quickly took control and after the meeting with all Real Estate Agents chosen by my sisters and I, something I think was extremely fair by all Agents, United was chosen.

Melinda and Anthony were very aware of how emotional we were about the sale of these properties and how it was hurting to do this, and they were so very respectful and sensitive of our feelings in this matter.

1. The sale of 60 Wineshop Road came at a time when the real estate market was in a decline
2. Australia was very nervous as to the result of the upcoming Federal Election
3. The banking sector was not lending money for investment
4. Australia was in severe drought and we all know you do not sell a property when there is a drought and not much prospect of rain in the foreseeable future.

The big thing in our favor was the fact we were not greedy; we had discussed a fair and reasonable price for our properties in the considered circumstances stated.

Both Melinda and Anthony spent a great deal of time on promoting our properties and were vigorous in their approach to the buyers interested, hence the successful sale of 60 Wineshop Road followed shortly by 74 Wineshop Road. On both occasions the agreed price by my sisters and I was inflated by Melinda's great salesmanship. How could we not be happy?

Nicole, I would like you to really understand how deeply I feel about the selling of our parents' properties. Our parents were the most loving and selfless people ever, they only ever thought of my sisters and I, and their grandchildren and although they never did without themselves, they wanted only our family's happiness. They have left my sisters and I very comfortably off and to them I remain extremely grateful and I shall love them forever.

As for United Realty I have the highest regard for Melinda and Anthony and would have no hesitation in my recommendation of them and in particular United Realty.

Although this is my recommendation, I know my sisters feel the same.